

MAIL TO:

Office of the Attorney General
Registry of Charitable Trusts
P.O. Box 903447
Sacramento, CA 94203-4470

TELEPHONE: (916) 323-5079

WEBSITE ADDRESS:
<http://ag.ca.gov/charities/>

COMMERCIAL FUND-RAISER FOR CHARITABLE PURPOSES

2001 ANNUAL FINANCIAL REPORT

(California Government Code Section 12599)

Failure to file annual financial report by January 30 annually for each calendar year of solicitation may result in fines or filing penalties as defined in Government Code Section 12586.1.

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



Name and Address of Commercial Fund-raiser:

421 2002

R.E.W. ASSOCIATES
837 NORTH LA CADENA DRIVE
COLTON, CA 92324

Name and Address of Charitable Organization or Charitable Purposes:

CT No. 1252 FEIN No. 94-1265032
CALIFORNIA COUNCIL OF THE BLIND
INLAND VALLEY AREAS
Name of Charity
578 "B" Street
Address of Charity
Hayward, CA 94541
City, State, and ZIP Code of Charity

TYPE OF ACTIVITY: Multi-purpose campaign for the purpose of accomplishing information dissemination; membership organization; fundraising; public relations; and the production of a Live Family Entertainment Event

(Kind of Activity)

held (on) (from) January 02, 2002 to March 31, 2002
(Date or Dates must be shown)

1. REVENUE

- A. Cash Contributions
B. Entertainment sales or admission charges
C. Sales from products
D. Advertisement sales
E. Membership fees

F. Other sources: (Specify)

a. See attached
b. _____
c. _____
d. _____

A. _____
B. _____
C. _____
D. _____
E. _____
Fa. \$192,832.00
Fb. _____
Fc. _____
Fd. _____

G. TOTAL REVENUE

\$192,832.00 G.

2. EXPENSES

- A. Fees or commissions
B. Salaries
C. Payroll taxes
D. Employee benefits
E. Cost of merchandise for resale
F. Cost of entertainment
G. Postage
H. Advertising
I. Telephone
J. Rental of equipment
K. Facilities charge
L. Permits

M. Other expenses: (Specify)

a. _____
b. _____
c. _____
d. _____

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Ma. _____
Mb. _____
Mc. _____
Md. _____

N. TOTAL EXPENSES

*
*
N.

3. Distribution or net to charitable organization or charitable purposes

4. (a) Is any officer, director, partner or owner of the Commercial Fund-raiser in any way affiliated with or control, directly or indirectly, the charitable organization for which Commercial Fund-raiser has contracted to solicit?

[] Yes [X] No If "yes", complete the following:

Name of officer, director, partner or owner of Commercial Fund-raiser	Name and Address of Charitable Organization	Relationship of officer, etc. To Charitable Organization
N/A		

(b) For each affiliation identified under 4(a), attach copy of contract between commercial fund-raiser and charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

R.E.W. & Associates
Ronald E. Wimbauer

General
Partner

9-20-02

Signature of authorized officer (Commercial Fund-raiser)

Printed Name

Title Date

This must be signed by two officers of the charitable organization for verifying the distribution.

Signature of authorized officer/director (Charity)

Printed Name

Title

Date

Catherine P. Skivers President 09-23-02

Signature of authorized officer/director (Charity)

Printed Name

Title

Date

PETER R. PARLIN TREASURER 09/25/02

Attorney General's
Registry of Charitable Trusts

JAN 21 2003

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STATEMENT OF FUNCTIONAL DISTRIBUTION

REVENUE:

TOTAL SALES:		\$192,832.00
Live Entertainment Event (Sch.I)	\$5,800.00	
Cost of Sales	\$5,206.46	
Product Cost	\$8,717.96	
Permits/Licenses	\$0.00	
Telephones	\$736.95	
Postage	\$1,055.70	
Bank Charges	\$31.29	
Other	\$0.00	
Campaign Payroll (Schedule II)	\$22,736.63	
Operational Expenses (Sch. III)	<u>\$3,295.69</u>	
Total Cost of Fund Raising Event:		\$47,580.68
Gross Profit on Sales:		\$145,251.32

USE OF FUNDS

Public Relations (Sch. IV)	\$41,780.68	
Information Dissemination (Sch. V)	\$46,422.98	
Organization Membership (Sch. VI)	\$24,758.92	
General Fund	<u>\$32,288.73</u>	
Total Use of Funds		\$145,251.32

See attached notes and schedules.

STATEMENT OF FUNCTIONAL DISTRIBUTION

NOTES:

1. More than 70% of the proceeds of this event were immediately returned to the community by the enhancement of the sponsoring organization projects, the creation of new jobs, the maintenance of office operations and other costs associated with operating this campaign activity.
2. In addition the organization received for its sales two hundred (200) family tickets. The organization received the total value of all of these tickets. The direct monetary value of these tickets is \$7,200.00.
3. This report has been prepared utilizing a Statement of Functional Distribution which is developed in accordance with generally accepted accounting principles. Historical arithmetical means have been utilized in computing some figures. Many of the expenses are of a variable or semi-variable nature.
4. In addition to actual funds received, the charity received additional intangible benefits, which are set forth in the agreement between the parties and accounted for in this report.

SCHEDULE I

Live Entertainment Event:

Performers	\$4,950.00
Site/Facility	\$850.00
Insurance	\$0.00
Stagehands, Security	\$0.00
TOTAL:	<u>\$5,800.00</u>

SCHEDULE II

Campaign Payroll:

Night Telephone Representatives	\$10,231.48
Day Telephones Representatives	\$5,684.16
Clerical	\$4,774.69
Payroll Taxes	\$2,046.30
TOTAL:	<u>\$22,736.63</u>

SCHEDULE III

Operational Expenses:

Office Supplies/Equipment	\$1,509.87
Office Rent	\$780.97
Ads	\$572.71
Utilities	\$390.48
Business Licenses	\$41.65
TOTAL:	<u>\$12,206.27</u>

SCHEDULE IV

Public Relations Expenses:

Cost of Sales	\$5,206.46
Product Cost	\$8,717.96
Permits/ Licenses	\$0.00
Telephone	\$736.95
Postage	\$1,055.70
Bank Charges	\$31.29
Other	\$0.00

Campaign Payroll

Night Phone Representatives	\$10,231.48
Day Phone Representatives	\$5,684.16
Clerical	\$4,774.69
Payroll Taxes	\$2,046.30

Operational Expenses

Office Supplies/Equipment	\$1,509.87
Office Rent	\$780.97
Ads	\$572.71
Utilities	\$390.48
Business Licenses	\$41.65

TOTAL:	<u>\$41,780.68</u>
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SCHEDULE V

Information Dissemination Expenses:

Cost of Sales	\$5,784.96
Product Cost	\$9,686.62
Permits/ Licenses	\$0.00
Telephone	\$818.84
Postage	\$1,173.00
Bank Charges	\$34.76
Other	\$0.00
Campaign Payroll	
Night Phone Representatives	\$11,368.31
Day Phone Representatives	\$6,315.73
Clerical	\$5,305.21
Payroll Taxes	\$2,273.66
Operational Expenses	
Office Supplies/Equipment	\$1,677.64
Office Rent	\$867.74
Ads	\$636.35
Utilities	\$433.87
Business Licenses	\$46.28
TOTAL:	<hr/> \$46,422.98

SCHEDULE VI

Organization Membership Expenses:

Cost of Sales	\$3,085.31
Product Cost	\$5,166.20
Permits/ Licenses	\$0.00
Telephone	\$436.71
Postage	\$625.60
Bank Charges	\$18.54
Other	\$0.00
Campaign Payroll	
Night Phone Representatives	\$6,063.10
Day Phone Representatives	\$3,368.39
Clerical	\$2,829.45
Payroll Taxes	\$1,212.62
Operational Expenses	
Office Supplies/Equipment	\$894.74
Office Rent	\$462.80
Ads	\$339.38
Utilities	\$231.40
Business Licenses	\$24.68
TOTAL:	<hr/> \$24,758.92